

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

CIEP-01 LAB-04 SIL-01 OMB-01 L-03 H-02 NSC-05 SS-15

STR-04 CEA-01 PA-01 PRS-01 /085 W

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R 102200Z OCT 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 9325

INFO AMEMBASSY GUATEMALA

AMEMBASSY TEGUCIGALPA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

AMEMBASSY PANAMA

C O N F I D E N T I A L SAN SALVADOR 4146

GUATEMALA ALSO FOR ROCAP

DEPARTMENT PLEASE PASS OPIC

E.O. 11652: GDS

TAGS: ECON, ECIN, ES

SUBJECT: MOLINA ON CENTRAL AMERICAN INTEGRATION AND OPIC-
SPONSORED INVESTMENT MISSION.

SUMMARY: IN THE COURSE OF MY CONVERSATION WITH PRESIDENT MOLINA
OCTOBER 8 (SEE SALVADOR 4116) HE DISCUSSED THE UPCOMING
MEETING OF CENTRAL AMERICAN PRESIDENTS IN GUATEMALA, NOTING
THAT HE WOULD NOT SUPPORT THE PROPOSAL THAT C.A. GOVERNMENTS
PURCHASE FERTICA. MOLINA SAID HE WELCOMED VISIT OF OPIC
SPONSORED INVESTMENT MISSION. OTHER ASPECTS OF OUR DISCUSSION
ARE REPORTED SEPTELS. END SUMMARY.

1. MOLINA SAID NEXT MEETING OF CENTRAL AMERICAN PRESIDENTS WILL
BE ON OCTOBER 31 IN GUATEMALA. ON AGENDA WILL BE PURCHASE OF
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FERTICA BY CA GOVERNMENTS, CA INTEGRATION TREATY AND

"BILATERAL ISSUES".

2. ON THE FERTICA QUESTION, MOLINA SAID THAT THE GOES IS OPPOSED TO THE PURCHASE FOR THE FOLLOWING REASONS: (A) THE SALVADORAN PRIVATE SECTOR IS STRONGLY OPPOSED TO THE PROPOSAL; (B) THE GOES DOES NOT BELIEVE A WORKABLE FORMULA CAN BE DEVELOPED UNDER WHICH THE FIVE GOVERNMENT COULD RUN THE ENTERPREISE; AND (C) THE GOES DOUBTS THAT THE SOURCES OF RAW MATERIAL OPEN TO THE MEXICANS WOULD BE AVAILABLE TO CENTRAL AMERICANS AT COMPARABLE PRICES. MOLINA SAID THAT THE GUATEMALANS AND HONDURANS WERE COOL TO THE FERTICA PROPOSAL AND THAT ONLY ODUBER ANDN PARTICULARLY, SOMOZA WERE IN FAVOR. HE IMPEID THAT SOMOZA SCENTED AN OPPORTUNITY FOR PERSONAL GAIN IN THE PROPOSAL, NOTING THAT WHEN ONE DOES BUSINESS WITH SOMOZA, HE (SOMOZA) ALWAYS COMES OUT AHEAD. HE, NEVERTHELESS, ACKNOWLEDGED HIS PERSONAL HIGH REGARD FOR SOMOZA AND HIS APPRECIATION TO HIM FOR HAVING GIVEN MOLINA AND HIS FAMILY REFUGE IN NICARAGUA IN THE EARLY 1960'S WHEN MOLINA WAS EXILED.

3. IN COURSE OF DISCUSSION OF PRIVATE SECTOR CONCERNS, I MENTIONED OPIC-SPONSORED INVESTMENT MISSION WHICH WOULD BE VISITING CENTRAL AMERICAN COUNTRIES IN EARLY NOVEMBER. MOLINA EXPRESSED GREAT INTEREST IN MISSION AND SAID HE WANTED TO RECEIVE ITS MEMBERS DURING THEIR VISIT TO EL SALVADOR.
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